



VENTURE 1

# Disaster Recovery Service

DR REFRESHED: Same Levels of Recovery,  
Simpler and More Affordable...



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# "PREPAREDNESS AND CONFIDENCE REMAIN WEAK..."

A recent **Forrester report** probing IT disaster recovery plans revealed that many organisations expressed real concerns about their ability to recover in the event of a genuine disaster.



VENTURE 1



## The Reality of DR

These days most organisations almost universally rely on IT systems, to operate and compete effectively.

Yet DR readiness is often either unsuitable or absent. Contributing factors include:

### A Reluctance to Invest

Duplicate data centres, redundant standby/failover equipment and high-cost 3rd party DR products, appliances or services are perceived as cost-prohibitive, wasteful spend or luxuries.

### Unverified Recovery Processes

DR recovery tests rarely take place, due to the complexity and potential disruption associated with doing so, or a lack of prioritisation. Over time, recovery plans become out of date, ill-defined, and out of sync with reality.

### Unsuitable Recovery Methods

Over-reliance on slow to enact options such as off-site backups to recover critical systems and data means that in practice these offer entirely insufficient recovery times or points.

## OUR DISASTER RECOVERY SERVICE

Our disaster recovery service offers you **uncomplex, inexpensive, highly secure**, and **easily testable** protection for your critical IT systems, without compromising on recovery levels.

Our service is based on the simple principle of starting with what's natively available before augmenting it with 3rd party offerings.

We leverage a toolbox of Microsoft's own products available within the Azure public cloud, and find that the vast majority of the time, Recovery Point Objectives (RPOs) and Recovery Time Objectives (RTOs) can be met without the increased complexity and cost of additional 3rd party licences or appliances.

## FEATURES AND BENEFITS



Replicates into a **multi-certified, secure cloud environment**



Enables **systems to be recoverable within minutes**



Support for **annual DR testing** to validate recovery processes



Offers **recovery points of as little as 15 minutes**



**Eliminates redundant equipment**, reducing unnecessary CAPEX



**Embeds DR processes** into operational change



UK-based operational **monitoring, support and maintenance**



**Reduces complexity and cost** by leveraging native platform tools

Only...

**35%**

Of UK organisations have full confidence in their current DR Plan



# THE ONBOARDING PROCESS

We deliver our service to you in two simple stages...

## SETUP



## MAINTENANCE & SUPPORT



## Service Setup

We get your service up and running in just a few simple steps. All we require from you is initial workshop attendance to discuss your systems and requirements, and a server to install our management platform on.

### AUDIT & DESIGN

- ▶ Discovery Workshop
- ▶ Systems Compatibility Checks

### IMPLEMENTATION

- ▶ Build of Recovery Environment
- ▶ Systems Replication Initiation

### TESTING

- ▶ Replication Validation
- ▶ Failover Testing

### WALKTHROUGH

- ▶ Infrastructure Documentation
- ▶ Review Session

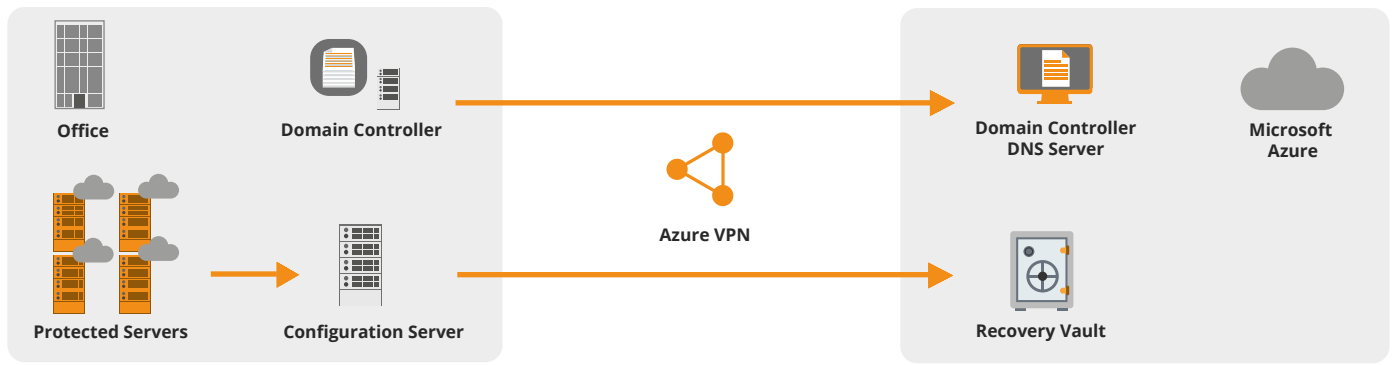
## Service Maintenance and Support

Once everything is ready, we begin monitoring and maintaining from day 1, and this, coupled with quarterly service reviews, ensures everything is kept in step with operational change.

We also support you with one DR test per year as standard, not only to make sure your recovery processes are working as expected but also to ensure you're comfortable running things should a real disaster occur.

### MAINTENANCE ACTIVITIES

- ◆ Daily **monitoring and remediation** of replication health
- ◆ **Patching** of the replication server and all agents
- ◆ **Quarterly service reviews**, including analysis of changes affecting the recovery plan
- ◆ Support for **once yearly DR failover tests**
- ◆ **Support** in the event of a disaster



## PRICING

Pricing comprises of **one-off setup costs** and **ongoing monthly running costs**, broken down as follows:

ONE-OFF SETUP COSTS	<b>Base Cloud Data Centre Setup*</b> (where required)	Only required for customers with no existing Azure data centre. POA (scoped per individual customer).
	<b>Server Protection Setup</b>	Per server cost of £550 to configure and initiate systems replication
MONTHLY RUNNING COSTS	<b>Maintenance</b>	£88 per server
	<b>Azure Consumption</b>	Pricing varies based on server and data sizes. However, we will provide an initial estimate.

\*For customers without an existing data centre running in Azure, we implement a base environment to fail-over into, comprising an Active Directory Domain Controller with Domain Name Services (DNS). This environment is designed to be low cost, but immediately available for use in the event of a disaster.

\*\*Please note that Azure consumption costs will increase when failover is invoked.

### OPTIONAL ADD-ONS<sup>†</sup>

We also offer optional add-ons to complement the base service where required:

- ▶ **SQL native protection** (for customers who require a near-zero recovery point objective for critical data)
- ▶ **Recovery orchestration** (for customers who want to partially or completely automate the end to end recovery process)
- ▶ **Standby Windows Virtual Desktop environment** (the provision of fully prepared cloud-based virtual desktops, ready to access in the event of a disaster)

<sup>†</sup>Pricing on request.