

# **Table of Contents**

# The TSI Program

The TSI Program FAQ's	2
Case Study: Kidney Research UK	4
How to Take Advantage	5
Why Work with Venture 1 Consulting?	6



## The TSI Program FAQ's

#### What is TSI?

In short, TSI stands for Tech for Social Impact.

The Microsoft Tech for Social Impact Program provides affordable and accessible technology and tools to assist eligible non-profits around the world achieve their missions through the offer of generous grants and discounts for Microsoft products and services.

These include cloud solutions like Microsoft 365© and Power Apps, as well as custom-built solutions for non-profits, such as Fundraising and Engagement for Dynamics 365 Sales.

## Why Is this Important?

As a Professional IT Services and Support company we are always seeking new ways in which we can support non-profits.

We envision a Great Britain where all non-profits can harness the full potential of technology without being encumbered by insecure systems, inadequate data governance and spiralling costs.

With Microsoft's TSI Program we now have an amazing opportunity to help Non-profits put in place robust and cutting-edge technologies whilst optimising costs to continue making meaningful societal impact.

## What is being offered?

Microsoft TSI aims to accelerate digital transformation for Non-profit organisations and help them to make a greater impact on the world's most critical issues.

### **Microsoft Business Premium**

10 Free Licenses and then \$5 PU/PM

#### Microsoft Azure

\$3,500 Annual Grant

## **Power Apps**

10 Free Licenses

Power BI Pro - \$3 PU/PM

## **Dynamics 365**

5 Free Licenses

Fundraising & Volunteer Engagement

D365 Non-Profit Accelerator & Operations Toolkit

## Case Study: Kidney Research UK

Kidney Research UK partnered with Microsoft Technology Partners to support the charity's cybersecurity aims whilst staying within budget. KRUK were advised to adopt a Microsoft-first approach by adopting enhanced Microsoft security features and reducing spending on alternate third-party solutions. The charity had no capacity or desire to build their own internal security team, so they took advantage of a 24/7 Managed Detection and Response (MDR) offering via a Security Operations Centre (SOC). Kidney Research UK now enjoy affordable, eyes-on, round-the-clock, enterprise-grade security support.

#### Challenges

Because donors and beneficiaries trust Kidney Research UK with their sensitive data, the charity place great importance on a strong security posture. Yet they had no internal security expertise and no means to monitor their environment round-the-clock, even though alerts and incidents occurred on a 24-hour basis. Compounding this, as with most charities, Kidney Research UK's budget is strictly governed, and the expense of the enterprise-grade security they needed—including extended detection and response (XDR) and security information and event management (SIEM) systems—was prohibitive.

#### **Partner Solution**

Kidney Research UK adopted a Microsoft-first security approach, deploying conditional access in Azure Active Directory and Microsoft 365 Defender solutions, including Defender for Cloud Apps, and Defender for Cloud.

#### **Benefits**

In addition to gaining round-the-clock, enterprise-grade, eyes-on MDR cybersecurity support by partnering with a Microsoft Technology Partner, Kidney Research UK were also able to streamline security at a competitive price point by retiring legacy third-party security vendors. KRUK is now able to identify, probe, and respond to all alerts and incidents straightaway. Kidney Research UK can rely on always-on unified security defence, greater threat intelligence, and faster responses.



## How to take advantage?

If you feel your non-profit could take advantage of innovative cloud solutions being offered, you will need to register and confirm your organisation's eligibility.

Microsoft will evaluate your potential eligibility and this process may take up to 7 days. You will receive an email notifying you if your registration has been approved. Once your registration is approved, you can access the Non-profit Hub to take advantage of customized offerings to ensure collaboration, productivity, and security of your organization.

If you would like to have a quick chat about how we can help you get registered, please contact our Non-Profit Team <u>here</u> or ring on 0203 855 0203

\*Microsoft contracts with Tech Soup and their worldwide partner network to validate eligibility for non-profit offers

## Why Work with Venture 1 Consulting

Venture 1 Consulting is a professional IT services consultancy and managed services provider, our exceptionally talented team have vast experience and expertise at helping organisations navigate the ever-changing technological landscape to ensure you have the right tools and round the clock support to deliver results to both key stakeholders and beneficiaries.

#### Why we've decided to give special focus special focus to NFPs?

Since 2000 we have strived to deliver ethical, innovative, inclusive IT to our customers, with exceptional levels of skill, service, and quality, and in a manner that intrinsically supports sustainability, protecting the future of our wonderful planet and positive societal impact. Click to learn more about our Vision.

Taking into account the significant proportion of our lives we spend at work, and as a business that believes in operating with the utmost decency and honesty; knowing that this time is spent making a difference to others offers an overwhelming sense of fulfilment. This value-driven mode of operating where ethics are prioritised over profit offers reward that can't be quantified by bookkeepers.

Ultimately, as a values-driven company, we prioritise working with organisations who seek to do good in the world through supporting people and causes that need their help

